Message Text

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REF: (A) KINSHASA 1291 (B) A-30 OF FEB. 13, 1975 CONFIDENTIAL
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1. REFTEL PROMISED OUR BEST GUESS AS TO LIKELY FOREIGN EXCHANGE REVENUES AND RECEIPTS IN 1975. FOL-LOWING TABLE SHOWS FOR REFERENCE PURPOSES 1974 ESTIMATE TAKEN FROM DATA FORWARDED VIA REF (B), ADJUSTED DOWNWARD PER REF (A) TO DISCOUNT RECEIPTS GOLD SALE. ALL IN MILLIONS OF ZAIRES ON FINANCIAL SETTLEMENTS BASIS.

1974 ESTIMATE 1975 PROJECTED

CREDIT DEBIT BALANCE CREDIT DEBIT BLAANCE

TRADE

MERCHAN- 631.5 448.9 PLUS182.6 479 274.9 PLUS204.1

DISE

FREIGHT 14.3 63.8 - 49.5 28 36.7 - 8.7

SERVICES

OTHER 6.9 12.2 - 5.3 6.9 6 PLUS 0.9

TRANSP.

TRAVEL 4.3 12.8 - 8.5 4.3 7.6 - 3.3

DIVIDEND

ACTIONS 7.1 61.3 -54.2 7.1 93.2 -86.1

GOV. TRANS15.6 71.8 -56.2 15.6 45.4 -29.8

OTHER 38.6 67.5 -28.9 38.6 51.4 12.8

TRANSFERS

PRIVATE 13.4 51.3 -37.9 13.4 51.3 -37.9 GOV. 5 1.9 PLUS 3.1 5 0 PLUS 5

CAPITAL

PRIVATE 21 59.6 -3838.6 21 68.5 -47.5 GOV./ 0 53.1 -53.1 0 60.5 -60.5

LOANS/

AMORT-

ZATION

TOTAL 757.7 904.2 -146.5 618.9 695.5 - 76.6

2. KEY ASSUMPTIONS INCLUDE: COPPER PRICE OF 55 CENT LB. BUT AT MONTLY SALES LEVEL OF 40,000 METRIC TONS (I.E. NO CIPEC REDUCTION), AGRICULTURAL AND OTHER MINERAL RECEIPTS AT APPRXIMATELY 1973 LEVEL AND ALL OTHER RECEIPTS AT CONFIDENTIAL

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1974 LEVEL. ON EXPENDITURE SIDE, IMPORTS ARE ASSUMED TO BE REDUCED BY 38 PERCENT AND OTHER SERVICES AND GOVERNMENT TRANSACTIONS BY SOMEWHAT LESS. LASTLY, IT IS ASSUMED THAT DEBT SERVICE PAYMENTS ARE MADE, THAT EXPATRIATE SALARIES ARE TRANSFERED AT 1974 LEVEL AND THAT PROFITS CONTINUE TO BE TRANSFERED.

3. ALSO, FOREIGOING 1975 ESTIMATE OF EXPENDITURES DOES

NOT TAKE INTO ACCOUNT \$50 MILLION STILL OWED ON UNION MINIERE COMPENSATION, BUT NEITHER DOES RECEIPT SIDE SHOW \$50 MILLION FROM ABU ETA. UXU FHABI LOAN MAY HAVE TO BE USED TO FINANCE GECAMINES PART OF EXPANSION PROGRAM IF, AS WE SUSPECT, GECAMINES HAS NO FOREIGN EXCHANGE RESERVES FOR ITS SHARE OF PROGRAM.

3. IT HAS BEEN REPORTED THAT THERE IS DIFFERENCE OF OPINION WITHIN GOZ AS TO WHETHER FX CRISIS CAN BE OVERCOME THROUGH IMPORT REDUCTION NEWLIN AUSTERITY MEASURES-OR WHETHER IMF HELP RESCHEDULING WILL BE REQUIRED. WE COME OUT IN MIDDLE SINCE WE DO NOT ASSUME 50 PERCENT REDUCTION FOR 1974 EXPENDITURE LEVELS IN IMPORTS, FREIGHT, GOVERNMENT TRANSACTIONS AND OTHER SERVICES WHICH PROPONENTS OF OPTIMISTIC LINE WOULD HAVE TO ASSUME. NOR DO WE BELIEVE RESCHEDULING IS NECESSARY, ASSUMING SOME OUTSIDE HELP--FROM IMF AND OTHER SOURCES.

4. IMF AND WESTERN BANKERS, OF COURSE, WON'T HELP UNLESS MOBUTU ASKS THEM AND AGREES TO CERTAIN CONDITIONS. WE THINK MOBUTU WILL TRY (A) TO LIVE WITHIN RESOURCES (B) TRY AGAIN FOR SIGNFICANT ARAB MONEY AND (C) ONLY AFTER (A) AND (B) HAVE FAILED-- COME TO IMF AND WESTERN SOURCES. IN THE MEANTIME, GIVEN POOR FINANCIAL MANAGEMENT ON PART OF GOZ, THERE IS SIGNIFICANT RISK THAT THEY WILL MISS ONE TOO MANY DEBT PAYMENTS AND PRECIPITATE REAL CRISIS.

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